



Mark Snider, Mayor

David Wyman, City Administrator

Phone: (573) 624-5959

Fax: (573) 624-4650

REQUEST FOR PROPOSALS

The City of Dexter requests proposals from qualified vendors to provide comprehensive Cyber Security Managed Services and Equipment for City Hall and all municipal departments, including Police, Fire, and Public Works. This project is funded in part through the State and Local Cybersecurity Grant Program administered by the Missouri Department of Public Safety.

The City intends to award a contract for the following services:

Services include, but are not limited to, management of 46 endpoints, 2 servers, and network devices. Provide workstation backups, Microsoft 365 support, managed antivirus and anti-malware protection, (EDR/MDR), and password management. The vendor will provide 24/7/365 help desk support, remote and onsite assistance, and staff cybersecurity training. Hardware procurement and installation including Next-Generation Firewalls, 48-Port PoE Managed Switches, and High-Density Wireless Access Points. Installation of 64-channel and 16-channel NVR systems with integrated storage. Design and full transition of the municipal web presence to a .gov domain. Provide website hosting, maintenance, and support for 24 months following project completion.

Proposals must include qualifications, scope of services, timeline, pricing, references, and E-Verify (MOU) documentation, and proof of active SAM.gov record. Detailed cost breakdowns must be provided for both one-time equipment/setup and recurring monthly service fees. A Bid Packet can be obtained at cityofdexter.org or in person at 301 East Stoddard St, Dexter, MO 63841.

The above information should be submitted no later than 10:00 a.m., Friday, April 10, 2026, to the Dexter City Hall, 301 East Stoddard, Dexter, MO 63841. For questions, contact Lauren Hill at 573-624-5959.

The City of Dexter is an Equal Opportunity Employer and encourages minority- and women-owned business participation. The City of Dexter reserves the right to reject any or all proposals.

BID SUBMISSION FORM

Project: City of Dexter Cyber Security & Managed IT Services

TO: City of Dexter, Missouri

ATTN: David Wyman, City Administrator

FIRM INFORMATION:

- **Firm Name:** _____
- **Address:** _____
- **Point of Contact:** _____ **Phone:** _____
- **Email:** _____

COST PROPOSAL SUMMARY

Referencing requirements for 46 endpoints, 8 switches, 15 APs, and 2 NVRs.

Category	Proposed Total Cost
One-Time Equipment & Installation	\$
Monthly Managed Services Fee	\$
.gov Migration & 24-Month Hosting	\$
TOTAL 24-MONTH CONTRACT VALUE	\$

COMPLIANCE CHECKLIST

Please check each box to confirm inclusion in the proposal.

- **Proof of E-Verify Compliance**
- **Active SAM.gov Registration Status**
- **Missouri Secretary of State Registration**
- **List of 3+ References (Past 5 Years)**
- **Technical Specifications Sheet** (Confirming hardware models)

ACKNOWLEDGMENT AND SIGNATURE

The undersigned, having familiarized themselves with the Invitation to Bid and the technical requirements for the City of Dexter, proposes to furnish all equipment and services in accordance with the specifications provided.

Authorized Signature: _____ **Date:** _____

Printed Name/Title: _____

INVITATION TO BID

City of Dexter, Missouri

Cyber Security & Managed IT Services Bid Packet

The City of Dexter seeks proposals from qualified firms to provide Cyber Security managed services and equipment to the City of Dexter and all relevant municipal departments.

Firms interested in submitting a proposal must include at a minimum:

- Specialized experience related to cyber security equipment, installation, and monitoring.
- Examples of and references from past clients within the past five years.
- Current capacity to provide city-wide cyber security services.
- Past record of performance regarding cost control, quality of work, and scheduling.
- Documentation of compliance with E-Verify, SAM.gov record, and Missouri Secretary of State registration.
- Detailed cost of services as outlined below.

Required Items & Equipment

Proposals must include equipment necessary to protect all City of Dexter departments.

Based on the current assessment, the following minimum equipment is required:

- **Next-Generation Firewall (1):** Fortinet FG-100F or equivalent. Must include 22 Port 10 GBase-X Gigabit Ethernet.
- **Ethernet Switches (8):** Fortinet FortiSwitch FS-148F-FPOE or equivalent. 48 Ports, Manageable, 740 W PoE Budget.
- **Wireless Access Points (15):** Fortinet FortiAP 231F Dual Band or equivalent. Must support IEEE 802.11ax.
- **Network Video Recorders (2):** * One (1) 64-Channel IntelliSearch Ultra H.265 NVR.
 - One (1) 16-Channel IntelliSearch Ultra H.265 NVR.
 - Note: Costs must include installation and expanded storage.

Managed Services (24 Months)

Provide a monthly cost of services to include:

- **Managed Endpoints (46 units):** Monthly management of desktops, laptops, and tablets.
- **Managed Physical Servers (2 units):** Full maintenance of dedicated hardware and resources.
- **Managed Network Devices (4 units):** Monitoring for routers, firewalls, and managed switches.
- **Comprehensive Support:** Microsoft Office setup, 24/7 remote support, on-site support, endpoint detection and response (EDR), and advanced network security.
- **Security Suite:** Phishing simulators, encryption management, and both onsite/offsite backups.

Web Domain Migration

- **Transition to .gov:** Provide a one-time fee for the design and transition of the city website to a .gov domain.
- **Hosting:** Include 24 months of hosting and maintenance from the design date.
- **Target Completion:** Transition goal must be completed by January 2028.

Submission Guidelines

The above information should be submitted no later than 10:00 a.m., Friday, April 10, 2026, to the Dexter City Hall, 301 East Stoddard, Dexter, MO 63841. For questions, contact Lauren Hill at 573-624-5959.

The City of Dexter is an Equal Opportunity Employer and encourages minority- and women-owned business participation. The City of Dexter reserves the right to reject any or all proposals.

Bid Evaluation Rubric: City of Dexter Cyber Security

Criteria	Max Points	Description
Technical Specification Match	25	Does the bid meet the 100F Firewall, 48-port PoE switch (8), and 15 AP requirements?
Managed Services Scope	25	Coverage for 46 endpoints, 2 servers, 4 network devices, and 24/7 support.
Qualifications & Experience	20	Proven track record with Missouri municipalities and cyber security certifications.
Cost Reasonableness	20	Competitive pricing for the \$52,080 equipment/setup and \$5,000 monthly service.
Timeline & Implementation	10	Ability to complete the .gov migration by the January 2028 target date.
TOTAL SCORE	100	

Specific Requirements Checklist for Reviewers

When reviewing the submitted bids, ensure the following line items from the city's initial consultation are addressed:

- Infrastructure: A minimum of 15 Wireless Access Points (Fortinet 231F or equivalent) and 8 Managed Switches (48-port PoE).
- Security Hardware: A Next-Gen Firewall (Fortinet 100F) to handle the 22-port 10 GBase-X requirements.
- Surveillance Integration: Inclusion of both a 64-channel and a 16-channel NVR with extra storage and installation included.
- Digital Transition: A clear plan for the .gov web domain migration, including 24 months of hosting.
- Support Volume: Managed services pricing must account for at least 46 unique endpoints (desktops/laptops/tablets).